

CURRICULUM VITAE | NATHAN HOTUROA GRAY

"It doesn't matter whether the cat is black or white – so long as it catches the mouse." Deng Xiaoping.

Education

- 2004 – 2005 **Post Graduate Diploma Creative Writing / Journalism: Whitireia**
1994 – 1999 **Law (Honours) – Victoria University and UC Davis California.**
1994 – 1997 **BA Political Science and International Relations: Victoria Uni.**
1993 – 1994 **Rotary Ambassadorial Exchange Student - South Africa.**
1988 – 1992 **Wellington College – A Bursary. Managing Prefect of Junior Students.**

Work History

Current **Creative New Zealand Arts Council | Board Member** of Te Waka Toi Maori Arts Funding Board as appointed by Attorney General / Minister of the Arts, Culture and Heritage: Hon. Christopher Finlayson

Tu Mai Magazine | Senior Writer contributing monthly features on international travel, Treaty, environmental and other indigenous legal and political issues to the magazine's 100 editions since its formation in 1999. This primary competitor to *Mana Magazine* has been named by NBR as the third most exciting Maori company in New Zealand. See www.tumai.co.nz

P3Update Magazine | Feature Writer for this leading Film Locations Hollywood Magazine. See <http://p3update.com/top-stories/location/>

2006 – 2008 **Penguin Books | Published Author – Communications, Event and Project Manager.**

One of the first westerners in history to walk and document the entire length of the Great Wall, I have since written, edited, published, launched and marketed *First Pass Under Heaven*. The book is a New Zealand Best Seller selling strongly in Australia, Canada, USA, Europe, UK, South Africa, India and China. Over 13,000 copies sold. Domestic and international addresses include NZ Booksellers Readers and Writers, and for Penguin Global in Sydney, London, Cambridge, Oxford, Beijing, Shanghai, Chengdu, Frankfurt, New York and at the European Parliament. PR Articles include TVNZ Close Up, TNT UK and National Geographic Explorer Magazine where a DVD educational resource was sent throughout NZ and USA schools.

Book rights now sold to China for translation and in legal negotiations with film makers to sell the film option rights.

Skills: Extensive national and international media experience covering the mediums of television, radio, newsprint and community, educational and corporate motivational speaking circuits. Awareness of company branding, on and off line marketing, copy editing, and ability to communicate key messages to a wide and varied audience. See www.greatwalldvd.com for marketing and media strategy.

N.b: Latest trip to China on an Asia New Zealand Foundation grant to cover the Beijing Olympics. CNZ grant recipient to write my 2nd book.

- 2005 **Ministry of Maori Development | Communications Advisor.**
Internal Communications and Media Consultant for the CEO; Leith Comer. Job involved the new branding of the Ministry, media monitoring and analysis for daily news summaries for all employees. Also helped write speeches and annual reports on the state of Maoridom and the governmental communications strategy. Role established good contacts in corporate, political and grass roots sectors.
- 2004 **Maui – One Man Against the Gods | Marketing Advisor.**
Public Relations and Marketing Executive for the most successful aerial theatre show in New Zealand history. TV, radio and print media, on and off-line marketing. A family project working for theatre director and *De la Guarda* Aerialist Captain Tanemahuta Gray. 60,000 tickets sold in three tours through Wellington, Christchurch and Auckland.
- LEGAL RESEARCH**
- 2003 **Waitangi Tribunal | Research Counsel.**
Law clerk for Chief Judge Joe Williams of the Maori Land Court. Skills: Research, legal analysis, editing and writing legal articles for Tribunal Hearings for Te Urewera and the Petroleum Report.
- 2002 **Great Wall of China Trek: Overseas Experience**
Completion of the 4000km trek along the length of the Great Wall, the youngest westerner in history: Travel articles listed overleaf and the journey shown on the National Geographic Channel.
- 2001 **Legal Council of Education | Legal Policy Analyst.**
Researched how the law affects, helps and hinders members of the lower economic spectrum of New Zealand. Skills: Conducting surveys and interviews with community members and law centres nationwide.
- 2000 **Commonwealth Development Authority: Saipan | Legal Policy Internship.** Worked with Congressman Hoftsneider on a legislative tax initiative to encourage foreign investment for the developing Northern Mariana Islands. Work involved board meetings, comparative legal research, policy discussion, negotiations with politicians and the indigenous island peoples (Chinese, Native Chamorrón, Japanese, Filipino, US ex-patriots). Since passing the legislation has contributed 2 billion dollars to the local economy.
- 1999 **Perkins Coie, Anchorage, Alaska | Legal Associate. (Summer)**
Legal research, drafting letters and opinions and direct client contact in Environmental – Class Action (Oil Spill) and Corporate Law. Assisted the Intellectual Property and Information Technology Department as well as marketing the firm's profile in this leading US West Coast firm.
- 1998/9 **Chapman Tripp Sheffield Young | Legal Clerk. (Summer)**
Legal research, opinion writing and commercial conveyances in both general commercial and commercial property teams.

1996 – 1998 **Victoria University | Law Tutor.** Legal Systems 101 and Public Law 213. Also taught the Pacific Island and Maori Tutorials as well.

Skills and Experience

Computers

- Microsoft Works, Word XP, Legal (Lexis–Nexus/Westlaw), Facebook, TS: 50wpm

Writing, Publishing and Key Note Speeches

- Sunday Times Oxford Literary Festival 2008 and Frankfurt Book Fair 2007
- Blackwell's Charing Cross Book Launch for Penguin UK. (Over 150 attendants.)
- Finalist in the *Huia Awards* for Short Novel Extract – judged by Keri Hulme.
- WCC China delegation to Beijing with Festival Talks in Beijing, Shanghai and Chengdu on behalf of Penguin China and the Book Worm book store.(Nov 2006.)
- Travel articles and photos published by National Geographic, TNT UK, Fairfax NZ Ltd, Metro (Beijing and Shanghai), Oak Road Photo Gallery (San Francisco), Walking New Zealand, Ramblers UK, Mana Magazine, Tu Mai, Salient, Sydney Herald, The Australian, The Sun Herald, The Independent, Sunday Star Times.
- For photo gallery see: <http://www.flickr.com/photos/38383278@N08/page1/>

Languages

- High proficiency in Maori and Afrikaans.
- Medium proficiency in French, Spanish, Dutch, Flemish, and Chinese.

Leadership / Competitions

- Winner of the Australasian Legal Students Association Southern Hemisphere *Client Interviewing* competition held in Perth 1998. Representative of California.
- Wellington Representative Cricket 1986 –1993 (National Champions in 1986, 1990 and 1991). Captain of South African County Districts team 1993 - 1994. Coach of UC Davis women's rugby team 1998.

Cultural

- Life member of cultural *kapahaka* group Ngati Poneke Young Maori Club, and Ngati Ranana in London 2007. (Performed in Cancer Charity Concert at Hilton.) Pou toru trained for *Whare Tu Taua* and senior taiaha tutor on Mokoia Island.
- Member of Wellington Batucada, Brazilian Samba drumming 2003-9.
- Member of the China Friendship Society 2006-9.
- Piano, Ballet, Speech and Drama trained. Lead role in *Waituhi*, New Zealand's first Maori opera as written by Witi Ihimaera. Roles in *Pearl Fishers*, *Hamlet*, *Cinderella*, *Mid Summers Night Dream*, *The Hobbit*, and played Adrien Brodie's body double in Peter Jackson's movie blockbuster King Kong.

Sports

- Voluntary crew on the sailing ship Spirit of Adventure for five years.
- Travelled off the beaten track through 50 countries and 4WD trained.
- Played rugby for Swellendam High School 1st XV, South Africa, 1993 –1994 sharing the kicking duties with former Springbok Stefan Tereblanche.

Academic Qualifications

Bachelor of Arts (Politics/International Relations) at Victoria University Wellington

Philosophy 104	A-	Top 10%	International Relations 244	A-	2 nd in class
Politics 110	A-	Top 20%	Conflict Analysis 248	A-	Top 20%
Roman History 105	A-	Top 10%	Foreign Policy Analysis 245	A-	Top 10%
European History 105	B+	Top 20%	Roman Social History 207	A-	Top 10%
Maori 101	A+	1 st in class	New Zealand Politics 206	B+	Top 20%
Maori 102	A+	1 st in class	Asian Politics 203	A	3 rd in class
Intl. Co/op and C/F 371	A+	1 st in class	Intl. Relations Theory 374	A	2 nd in class

Bachelor of Laws (Honours) at Victoria University Wellington

Legal Systems 101	A+	6 th /500	Law of Contract 211	A-	Top 10%
Law of Torts 212	A-	Top 10%	Public Law 213	A	Top 10%
Criminal Law 214	A-	Top 10%	Maori Land Law 390	A-	Top 10%
Conflict of Laws 375	B	Top 20%	Commercial Law 350	B	Top 30%
Property Law 301	B	Top 40%	International Law 370	B-	Top 40%
Bill of Rights Law 378	C+	Top 50%	Civil Procedure 381	C	Top 50%
Comparative Constitutional	B-	Top 50%	Honours Research Paper	B+	Top 20%
Law of the Arts Honours Seminar	A	2 nd in class	Law of the Sea Honours Seminar	B+	Top 20%
Masters IP Research Paper	A-	3 rd in class			

UC Davis School of Law, California USA – EAP Scholarship

Negotiations 209	B+	Top 20%	Copyright and Entertainment Law 299	B+	Top 20%
Spanish Language Course	A	1 st in class	Comparative Law 277	B-	Top 30%

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Website: www.greatwalldvd.com - for photo and media exposure.

Tribal Affiliations: Ngai Tahu, Rangitaane and Waikato (whangai).

Referees: Roihana Nuri TPK Communications: nurir@tpk.govt.nz

Ata te Kanawa Tu Mai Magazine: ata@tumi.co.nz

Alison Brook Penguin Books: alison.brook@nz.penguin.com